



# IN NEW ORLEANS, LAGNIAPPE MEANS *Something Extra*

## MULTIYEAR BOOKING INCENTIVES

When you book your next New Orleans event or meeting with us, we commit to you no less than top of the line service. But, when you commit to us by booking multiple future events, you get much more.

When you bring your group to the Big Easy, you get much more than your choice of five full-service Marriott hotels. You bring your guests to the excitement, the music, the cuisine, the people, the culture, and the energy that can only be found in New Orleans, year after year.

### PICK THREE (3) FOR FIRST YEAR AND FOUR (4) FOR SECOND YEAR\*:

**Food & Beverage** - 10% Off

**Comp** - 1/40

**Food & Beverage** - One (1) Hour

**Points** - Earn Triple Points

Beer & Wine Reception

**Platinum Status** - Two (2) Upgrades  
for Both Years

**Audiovisual (AV)** - 15% Off

**Audiovisual (AV)** - Complimentary Guest

**Rebate/Concession** - 5% Rebate  
to Master Bill

Room Upgraded WiFi

**Upgrades** - Two (2) Upgrades at Group Rate

\*Rate will be flat for second year, based on availability.

Terms and Conditions— 80% Attrition applies to all groups. Must be booked at same time at same hotel for the same group (company) of equal or lesser value. Offer is valid at JW Marriott New Orleans, Renaissance New Orleans Pere Marquette, Renaissance New Orleans Arts Hotel, New Orleans Marriott and New Orleans Downtown Marriott Convention Center. Offer valid on groups with 75 rooms on peak. 5% rebate not to exceed \$10,000. Cancellation details: Following the initial event, the client will have 15 days to review the success of the program. In the event that the client wishes to cancel the program in the second year, the additional concessions (5% rebate, status upgrades and additional discount to AV/ F&B) will be removed from the master bill and the client will be responsible for the full charges of the initial program. If cancellation of the event is mutually agreed by both parties, cancellation fees will be reduced to 10% of total booking. Following the 15 days, normal cancellation fees will apply.

